60K.361 INSURANCE EDUCATION.

- (a) Prelicense education must consist of 20 hours of education per line of authority.
- (b) The course must include an introduction to insurance and insurance-related concepts covering all of the major lines of authority except variable life and variable annuities. The course must consist of the following:
 - (1) rules, regulations, and law;
 - (2) basic fundamentals of insurance;
 - (3) property:
 - (i) types of policies;
 - (ii) policy provisions;
 - (iii) perils, exclusions, deductibles, and liability; and
 - (iv) evaluating needs;
 - (4) casualty:
 - (i) types of policies;
 - (ii) policy provisions;
 - (iii) perils, exclusions, deductibles, and liability; and
 - (iv) evaluating needs;
 - (5) life:
 - (i) types of policies;
 - (ii) policy provisions; and
 - (iii) group insurance; and
 - (6) accident and health:
 - (i) types of policies;
 - (ii) policy provisions; and
 - (iii) group insurance.
 - (c) Courses that cover a specific major line of authority must include the following:
 - (1) life:
 - (i) types of life insurance policies; and
 - (ii) Minnesota laws, rules, and regulations pertinent to life insurance;
 - (2) accident and health:
 - (i) types of health insurance policies; and
 - (ii) Minnesota laws, rules, and regulations pertinent to accident and health insurance;
 - (3) property:

- (i) personal lines;
- (ii) commercial lines; and
- (iii) Minnesota laws, rules, and regulations pertinent to property insurance.
- (4) casualty:
- (i) personal lines;
- (ii) commercial lines; and
- (iii) Minnesota laws, rules, and regulations pertinent to casualty insurance; and
- (5) personal lines:
- (i) types of property/casualty personal lines insurance policies; and
- (ii) Minnesota laws, rules, and regulations pertinent to property/casualty personal lines insurance.

History: 2009 c 63 s 28,78; 2010 c 384 s 13