

## CHAPTER 81A

### UNIFORM ATHLETE AGENTS ACT

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#### 81A.01 SHORT TITLE.

Sections 81A.01 to 81A.21 may be cited as the Uniform Athlete Agents Act.

**History:** 2002 c 332 s 1

#### 81A.02 DEFINITIONS.

Subdivision 1. **Terms.** For purposes of sections 81A.01 to 81A.21, the terms defined in this section have the meanings given them.

Subd. 2. **Agency contract.** "Agency contract" means an agreement in which a student athlete authorizes a person to negotiate or solicit on behalf of the student athlete a professional sports services contract or an endorsement contract.

Subd. 3. **Athlete agent.** "Athlete agent" means an individual who enters into an agency contract with a student athlete or, directly or indirectly for remuneration, recruits or solicits a student athlete to enter into an agency contract. The term includes an individual who represents to the public that the individual is an athlete agent. The term does not include a spouse, parent, sibling, grandparent, or guardian of the student athlete or an individual acting solely on behalf of a professional sports team or professional sports organization.

Subd. 4. **Athletic director.** "Athletic director" means an individual responsible for administering the overall athletic program of an educational institution or, if an educational institution has separately administered athletic programs for male students and female students, the athletic program for males or the athletic program for females, as appropriate.

Subd. 5. **Commissioner.** "Commissioner" means the commissioner of commerce.

Subd. 6. **Contact.** "Contact" means a communication, direct or indirect, between an athlete

agent and a student athlete, to recruit or solicit the student athlete to enter into an agency contract.

Subd. 7. **Endorsement contract.** "Endorsement contract" means an agreement under which a student athlete is employed or receives consideration to use on behalf of the other party any value that the student athlete may have because of publicity, reputation, following, or fame obtained because of athletic ability or performance.

Subd. 8. **Intercollegiate sport.** "Intercollegiate sport" means a sport played at the collegiate level for which eligibility requirements for participation by a student athlete are established by a national association for the promotion or regulation of collegiate athletics.

Subd. 9. **Person.** "Person" means an individual, corporation, business trust, estate, trust, partnership, limited liability company, association, or joint venture; government, governmental subdivision, agency, or instrumentality; public corporation; or any other legal or commercial entity.

Subd. 10. **Professional sports services contract.** "Professional sports services contract" means an agreement under which an individual is employed, or agrees to render services, as a player on a professional sports team, with a professional sports organization, or as a professional athlete.

Subd. 11. **Record.** "Record" means information that is inscribed on a tangible medium or that is stored in an electronic or other medium and is retrievable in perceivable form.

Subd. 12. **Registration.** "Registration" means registration as an athlete agent under sections 81A.01 to 81A.21.

Subd. 13. **State.** "State" means a state of the United States, the District of Columbia, Puerto Rico, the United States Virgin Islands, or any territory or insular possession subject to the jurisdiction of the United States.

Subd. 14. **Student athlete.** "Student athlete" means an individual who engages in, is eligible to engage in, or may be eligible in the future to engage in any intercollegiate sport. If an individual is permanently ineligible to participate in a particular intercollegiate sport, the individual is not a student athlete for purposes of that sport.

**History:** 2002 c 332 s 2

### **81A.03 SERVICE OF PROCESS; INVESTIGATING POWERS.**

Subdivision 1. **Appointment of agent.** By acting as an athlete agent in this state, a nonresident individual appoints the commissioner as the individual's agent for service of process in any civil action in this state related to the individual's acting as an athlete agent in this state.

Subd. 2. **Subpoena and enforcement powers.** The commissioner may issue subpoenas for

any material that is relevant to the administration of sections 81A.01 to 81A.21 and exercise other enforcement powers available to the commissioner under chapter 45.

**History:** 2002 c 332 s 3

#### **81A.04 CERTIFICATE OF REGISTRATION REQUIRED.**

Subdivision 1. **General requirement.** Except as otherwise provided in subdivision 2, an individual may not act as an athlete agent in this state without holding a certificate of registration under section 81A.06 or 81A.08.

Subd. 2. **Exceptions.** Before being issued a certificate of registration, an individual may act as an athlete agent in this state for all purposes except signing an agency contract, if:

(1) a student athlete or another person acting on behalf of the student athlete initiates communication with the individual; and

(2) within seven days after an initial act as an athlete agent, the individual submits an application for registration as an athlete agent in this state.

Subd. 3. **Contracts void.** An agency contract resulting from conduct in violation of this section is void, and the athlete agent shall return any consideration received under the contract.

**History:** 2002 c 332 s 4

#### **81A.05 REGISTRATION PROCESS.**

Subdivision 1. **Requirements.** An applicant for registration shall submit an application for registration to the commissioner in a form prescribed by the commissioner. The application must be in the name of an individual and, except as otherwise provided in subdivision 2, signed or otherwise authenticated by the applicant under penalty of perjury, and state or contain:

(1) the name of the applicant and the address of the applicant's principal place of business;

(2) the name of the applicant's business or employer, if applicable;

(3) any business or occupation engaged in by the applicant for the five years next preceding the date of submission of the application;

(4) a description of the applicant's:

(i) formal training as an athlete agent;

(ii) practical experience as an athlete agent; and

(iii) educational background relating to the applicant's activities as an athlete agent;

(5) the names and addresses of three individuals not related to the applicant who are willing to serve as references;

(6) the name, sport, and last known team for each individual for whom the applicant acted as an athlete agent during the five years next preceding the date of submission of the application;

(7) the names and addresses of all persons who are:

(i) with respect to the athlete agent's business if it is not a corporation, the partners, members, officers, managers, associates, or profit-sharers of the business; and

(ii) with respect to a corporation employing the athlete agent, the officers, directors, and any shareholder of the corporation having an interest of five percent or greater;

(8) whether the applicant or any person named under clause (7) has been convicted of a crime that, if committed in this state, would be a crime involving moral turpitude or a felony, and identify the crime;

(9) whether there has been any administrative or judicial determination that the applicant or any person named under clause (7) has made a false, misleading, deceptive, or fraudulent representation;

(10) any instance in which the conduct of the applicant or any person named under clause (7) resulted in the imposition of a sanction, suspension, or declaration of ineligibility to participate in an interscholastic or intercollegiate athletic event on a student athlete or educational institution;

(11) any sanction, suspension, or disciplinary action taken against the applicant or any person named under clause (7) arising out of occupational or professional conduct; and

(12) whether there has been any denial of an application for, suspension or revocation of, or refusal to renew, the registration or licensure of the applicant or any person named under clause (7) as an athlete agent in any state.

**Subd. 2. Reciprocal applications or certificates.** An individual who has submitted an application for, and holds a certificate of, registration or licensure as an athlete agent in another state may submit a copy of the application and certificate in lieu of submitting an application in the form prescribed under subdivision 1. The commissioner must accept the application and the certificate from the other state as an application for registration in this state if the application to the other state:

(1) was submitted in the other state within six months next preceding the submission of the application in this state and the applicant certifies that the information contained in the application is current;

(2) contains information substantially similar to or more comprehensive than that required in an application submitted in this state; and

(3) was signed by the applicant under penalty of perjury.

**History:** 2002 c 332 s 5

**81A.06 ISSUANCE OF CERTIFICATE OF REGISTRATION.**

Subdivision 1. **Authority.** Except as otherwise provided in subdivision 2, the commissioner must issue a certificate of registration to an individual who complies with section 81A.05, subdivision 1, or whose application has been accepted under section 81A.05, subdivision 2.

Subd. 2. **Refusal.** (a) The commissioner may refuse to issue a certificate of registration if the commissioner determines that the applicant has engaged in conduct that has a significant adverse effect on the applicant's fitness to act as an athlete agent. In making the determination, the commissioner may consider whether the applicant has:

(1) been convicted of a crime that, if committed in this state, would be a crime involving moral turpitude or a felony;

(2) made a materially false, misleading, deceptive, or fraudulent representation in the application or as an athlete agent;

(3) engaged in conduct that would disqualify the applicant from serving in a fiduciary capacity;

(4) engaged in conduct prohibited by section 81A.14;

(5) had a registration or licensure as an athlete agent suspended, revoked, or denied or been refused renewal of registration or licensure as an athlete agent in any state;

(6) engaged in conduct the consequence of which was that a sanction, suspension, or declaration of ineligibility to participate in an interscholastic or intercollegiate athletic event was imposed on a student athlete or educational institution; or

(7) engaged in conduct that significantly adversely reflects on the applicant's credibility, honesty, or integrity.

(b) In making a determination under paragraph (a), the commissioner shall consider:

(1) how recently the conduct occurred;

(2) the nature of the conduct and the context in which it occurred; and

(3) any other relevant conduct of the applicant.

Subd. 3. **Renewals.** An athlete agent may apply to renew a registration by submitting an application for renewal in a form prescribed by the commissioner. The application for renewal must be signed by the applicant under penalty of perjury and must contain current information on all matters required in an original registration.

Subd. 4. **Reciprocal renewals.** An individual who has submitted an application for renewal of registration or licensure in another state, in lieu of submitting an application for renewal in the form prescribed under subdivision 3, may file a copy of the application for renewal and a valid

certificate of registration or licensure from the other state. The commissioner must accept the application for renewal from the other state as an application for renewal in this state if the application to the other state:

- (1) was submitted in the other state within six months next preceding the filing in this state and the applicant certifies the information contained in the application for renewal is current;
- (2) contains information substantially similar to or more comprehensive than that required in an application for renewal submitted in this state; and
- (3) was signed by the applicant under penalty of perjury.

Subd. 5. **Term.** A certificate of registration or a renewal of a registration is valid for two years.

**History:** 2002 c 332 s 6

#### **81A.07 SUSPENSION, REVOCATION, OR REFUSAL TO RENEW REGISTRATION.**

Subdivision 1. **Authority.** The commissioner may suspend, revoke, or refuse to renew a registration for conduct that would have justified denial of registration under section 81A.06, subdivision 2.

Subd. 2. **Notice and hearing requirements.** The commissioner may deny, suspend, revoke, or refuse to renew a certificate of registration or licensure only under chapter 14.

**History:** 2002 c 332 s 7

#### **81A.08 TEMPORARY REGISTRATION.**

The commissioner may issue a temporary certificate of registration while an application for registration or renewal of registration is pending.

**History:** 2002 c 332 s 8

#### **81A.09 REGISTRATION AND RENEWAL FEES.**

An application for registration must be accompanied by a \$500 fee. An application for renewal of registration must be accompanied by a \$400 fee.

**History:** 2002 c 332 s 9

#### **81A.10 FORM OF CONTRACT.**

Subdivision 1. **Required authentication.** An agency contract must be in a record, signed or otherwise authenticated by the parties.

Subd. 2. **Contents.** An agency contract must state or contain:

(1) the amount and method of calculating the consideration to be paid by the student athlete for services to be provided by the athlete agent under the contract and any other consideration the athlete agent has received or will receive from any other source for entering into the contract or for providing the services;

(2) the name of any person not listed in the application for registration or renewal of registration who will be compensated because the student athlete signed the agency contract;

(3) a description of any expenses that the student athlete agrees to reimburse;

(4) a description of the services to be provided to the student athlete;

(5) the duration of the contract; and

(6) the date of execution.

Subd. 3. **Notice.** An agency contract must contain, in close proximity to the signature of the student athlete, a conspicuous notice in boldface type in capital letters stating:

WARNING TO STUDENT ATHLETE

IF YOU SIGN THIS CONTRACT:

(1) YOU MAY LOSE YOUR ELIGIBILITY TO COMPETE AS A STUDENT ATHLETE IN YOUR SPORT;

(2) IF YOU HAVE AN ATHLETIC DIRECTOR, WITHIN 72 HOURS AFTER ENTERING INTO THIS CONTRACT, BOTH YOU AND YOUR ATHLETE AGENT MUST NOTIFY YOUR ATHLETIC DIRECTOR; AND

(3) YOU MAY CANCEL THIS CONTRACT WITHIN 14 DAYS AFTER SIGNING IT. CANCELLATION OF THIS CONTRACT MAY NOT REINSTATE YOUR ELIGIBILITY.

Subd. 4. **Voidability.** An agency contract that does not conform to this section is voidable by the student athlete. If a student athlete voids an agency contract, the student athlete is not required to pay any consideration under the contract or to return any consideration received from the athlete agent to induce the student athlete to enter into the contract.

Subd. 5. **Record to student athlete.** The athlete agent shall give a record of the signed or otherwise authenticated agency contract to the student athlete at the time of execution.

**History:** 2002 c 332 s 10

**81A.11 NOTICE TO EDUCATIONAL INSTITUTION.**

Subdivision 1. **By athlete agent.** Within 72 hours after entering into an agency contract or before the next scheduled athletic event in which the student athlete may participate, whichever occurs first, the athlete agent must give notice in a record of the existence of the contract to the athletic director of the educational institution at which the student athlete is enrolled or at which

the athlete agent has reasonable grounds to believe the student athlete intends to enroll.

Subd. 2. **By student athlete.** Within 72 hours after entering into an agency contract or before the next athletic event in which the student athlete may participate, whichever occurs first, the student athlete must inform the athletic director of the educational institution at which the student athlete is enrolled that he or she has entered into an agency contract. The commissioner has no enforcement authority with respect to a violation of this subdivision by a student athlete.

**History:** 2002 c 332 s 11

#### **81A.12 STUDENT ATHLETE'S RIGHT TO CANCEL.**

Subdivision 1. **Generally.** A student athlete may cancel an agency contract by giving notice of the cancellation to the athlete agent in a record within 14 days after the contract is signed.

Subd. 2. **Nonwaivability.** A student athlete may not waive the right to cancel an agency contract.

Subd. 3. **Effect.** If a student athlete cancels an agency contract, the student athlete is not required to pay any consideration under the contract or to return any consideration received from the athlete agent to induce the student athlete to enter into the contract.

**History:** 2002 c 332 s 12

#### **81A.13 REQUIRED RECORDS.**

Subdivision 1. **Retention.** An athlete agent must retain the following records for a period of five years:

- (1) the name and address of each individual represented by the athlete agent;
- (2) any agency contract entered into by the athlete agent; and
- (3) any direct costs incurred by the athlete agent in the recruitment or solicitation of a student athlete to enter into an agency contract.

Subd. 2. **Inspection rights.** Records required by subdivision 1 to be retained are open to inspection by the commissioner during normal business hours.

**History:** 2002 c 332 s 13

#### **81A.14 PROHIBITED CONDUCT.**

Subdivision 1. **Conduct intended to induce a student athlete to enter into an agency contract.** An athlete agent, with the intent to induce a student athlete to enter into an agency contract, may not:

- (1) give any materially false or misleading information or make a materially false promise or representation;



(2) furnish anything of value to a student athlete before the student athlete enters into the agency contract; or

(3) furnish anything of value to any individual other than the student athlete or another registered athlete agent.

Subd. 2. **Other intentional conduct.** An athlete agent may not intentionally:

(1) initiate contact with a student athlete unless registered under sections 81A.01 to 81A.21;

(2) refuse or fail to retain or permit inspection of the records required to be retained by section 81A.13;

(3) fail to register when required by section 81A.04;

(4) provide materially false or misleading information in an application for registration or renewal of registration;

(5) predate or postdate an agency contract; or

(6) fail to notify a student athlete before the student athlete signs or otherwise authenticates an agency contract for a particular sport that the signing or authentication may make the student athlete ineligible to participate as a student athlete in that sport.

Subd. 3. **Misconduct of athlete agents.** An athlete agent must not violate section 325E.33.

**History:** 2002 c 332 s 14

### **81A.15 CRIMINAL PENALTIES.**

An athlete agent who violates section 81A.14 is guilty of a gross misdemeanor.

**History:** 2002 c 332 s 15

### **81A.16 CIVIL REMEDIES.**

Subdivision 1. **Private right of action by educational institution.** An educational institution has a right of action against an athlete agent or a former student athlete for damages caused by a violation of sections 81A.01 to 81A.21. In an action under this section, the court may award costs and reasonable attorney's fees.

Subd. 2. **Damages.** Damages of an educational institution under subdivision 1 include losses and expenses incurred because, as a result of the conduct of an athlete agent or former student athlete, the educational institution was injured by a violation of sections 81A.01 to 81A.21 or was penalized, disqualified, or suspended from participation in athletics by a national association for the promotion and regulation of athletics, by an athletic conference, or by reasonable self-imposed disciplinary action taken to mitigate sanctions likely to be imposed by such an organization.

Subd. 3. **Accrual of action.** A right of action under this section does not accrue until

the educational institution discovers, or by the exercise of reasonable diligence would have discovered, the violation by the athlete agent or former student athlete.

Subd. 4. **Several liability.** Any liability of the athlete agent or the former student athlete under this section is several and not joint.

Subd. 5. **Other rights, remedies, or defenses.** Sections 81A.01 to 81A.21 do not restrict rights, remedies, or defenses of any person under law or equity.

**History:** 2002 c 332 s 16

#### **81A.17 ADMINISTRATIVE PENALTY.**

The commissioner may assess a civil penalty against an athlete agent not to exceed \$25,000 for a violation of sections 81A.01 to 81A.21, in accordance with chapters 14 and 45.

**History:** 2002 c 332 s 17

#### **81A.18 UNIFORMITY OF APPLICATION AND CONSTRUCTION.**

In applying and construing this uniform act, consideration must be given to the need to promote uniformity of the law with respect to its subject matter among states that enact it.

**History:** 2002 c 332 s 18

#### **81A.19 ELECTRONIC SIGNATURES IN GLOBAL AND NATIONAL COMMERCE ACT.**

Sections 81A.01 to 81A.21 governing the legal effect, validity, or enforceability of electronic records or signatures, and of contracts formed or performed with the use of such records or signatures are intended to conform to the requirements of section 102 of the Electronic Signatures in Global and National Commerce Act, Public Law 106-229, 114 Stat. 464 (2000), and supersede, modify, and limit the Electronic Signatures in Global and National Commerce Act.

**History:** 2002 c 332 s 19

#### **81A.20 SEVERABILITY.**

If any provision of sections 81A.01 to 81A.21 or its application to any person or circumstance is held invalid, the invalidity does not affect other provisions or applications of sections 81A.01 to 81A.21 which can be given effect without the invalid provision or application, and to this end the provisions of sections 81A.01 to 81A.21 are severable.

**History:** 2002 c 332 s 20

#### **81A.21 EFFECT ON OTHER LAW.**

Sections 81A.01 to 81A.21 do not limit the applicability of section 325E.33.

**History:** 2002 c 332 s 21